

HOSTING SOLUTIONS BASED ON YOUR SUCCESS



**BIG ENOUGH TO MATTER
SMALL ENOUGH TO CARE**



VIRTUOSO MEMBER
SPECIALISTS IN THE ART OF TRAVEL



**CELEBRATING 50 YEARS
IN THE TRAVEL INDUSTRY**



With over **50 years in the travel industry** and over **275 million dollars in sales**, Montecito Village Travel has evolved into a powerful host agency for Independent Contractors as well as Partner Agencies. It is uniquely poised in size and focus to know you personally and to provide you with the services you need for success.

Your success is enhanced by access to the **latest marketing innovations**, the newest **travel technologies** and the benefits of our strong relationships with both **Virtuoso** and **FROSCH**.



TAKE YOUR EXCLUSIVITY TO THE NEXT LEVEL

VIRTUOSO & FROSCH BENEFITS | SUPPLIER REPUTATION & ACCESS

MAINTAIN YOUR IDENTITY, REDUCE YOUR OVERHEAD
& INCREASE YOUR PROFITABILITY



Working as an independent contractor for Montecito Village Travel has been nothing but a pleasure. Their connections within the industry and the constant support they provide on a daily basis, while also allowing you to be completely independent, cannot be found anywhere else.

John Oberacker

Eden for Your World | edenforyourworld.com

HOSTING SOLUTIONS FOCUSED ON YOUR SUCCESS

INDEPENDENT CONTRACTOR BENEFITS:

- No start-up fees
- High commissions
- Transparent accounting
- Personalized orientation & educational opportunities
- Exclusive hotel programs
- Benefits of both Virtuoso & FROSCH
- YTC360 dashboard
 - *Supplier Access*
 - *Invoicing Tools*
 - *Commission tracking & chasing software*
- Air options (GDS and non-GDS)
 - *Apollo, Worldspan, Sabre, Amadeus*
 - *YTC AirDesk*
 - *BookYTC (online booking tool)*
 - *Upfront commissions on many air carriers*
- Corporate travel tools
 - *QC, Corp Reports, After-hours, corporate online booking tools and more*
- Advisors with sub-agents welcome

PARTNER AGENCY BENEFITS:

- Your identity remains intact
 - *We operate in the background*
- High commission and revenue streams
- Travel software/products
- Reduced overhead
 - *no ARC bond, GDS Fees or Consortia fees*
- Time to spend on your business
 - *no ARC reporting, payroll or accounting duties*
- Agency profit and loss accounting
- Personalized agreements
- Transition training and assistance

CALL TODAY



LARGE ENOUGH TO MATTER
SMALL ENOUGH TO CARE

(805) 456-2545

hello@montecitovillagetravel.com





In starting our travel business, we interviewed many host agencies and Montecito Village Travel was the clear choice! Montecito Village Travel's affiliations and preferred partnerships have allowed us to maximize our commissions and add value to our clients. The commission structure is very generous allowing our business to thrive. The operations support is fantastic providing everything from CRM to Accounting and Air Desk along with guidance as desired. While we are trusted to run our business with complete autonomy, we appreciate being treated as if we are part of a family who is always encouraging and supportive.

Julie and Jim Welch
Amaze Travel | amazetravel.com



I began my travel career in 1985 and have worked with Montecito Village Travel as an agent, a manager and since 2004 as an independent contractor. Montecito Village Travel offers a wealth of services that I can depend on: accurate accounting, fast and efficient tech support, innovative marketing ideas and access to higher commissions from a vast array of vendors. Whether you're a leisure or corporate agent, you will find the support and tools you need to be successful in this ever-changing industry.

Karen Ensign
Independent Contractor

WHY GO IT ALONE?

JOIN MONTECITO VILLAGE TRAVEL

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(805) 456-2545 | join.montecitovillagetravel.com | hello@montecitovillagetravel.com

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VIRTUOSO MEMBER.
SPECIALISTS IN THE ART OF TRAVEL

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**NATIONAL
GEOGRAPHIC
TRAVELER**

Top Travel Specialists

**LUXURY
TRAVEL ADVISOR**

Trendsetter's Issues

Royal Caribbean &
Celebrity Cruises
Top Producer

Crystal Cruises
Platinum Agency

Holland America Line
Premium Preferred

Oceania Cruise
Connoisseur Club

Regent Seven Seas Council
Member - Top 100 in the US

Abercrombie & Kent
100 Club

Classic Vacations
Million Dollars Club

Funjet Vacations
500 Club Gold

Princess Cruises Preferred
Account & Commodore Agency

Silversea
Top Producer

Viking Cruises Platinum Circle

Cunard Inner Circle
& Commodore Agency

Yachts of Seabourn Inner Circle
& Pinnacle Club

IHG® Luxury
& Lifestyle

THE PENINSULA
FAN CLUB

MANDALAY ORIENTAL
Fan Club

BELMOND
BELLINI CLUB

FOUR SEASONS
PREFERRED PARTNER

ROSEWOOD
ELITE

Step
4.5 OF 5 F.T.E.L. TRAVEL EXPERIENCE PROGRAM

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LUXURY
HOTELS**
OF THE WORLD

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