HOSTING SOLUTIONS BASED ON YOUR SUCCESS



AZIL



# BIG ENOUGH TO MATTER SMALL ENOUGH TO CARE





CELEBRATING **50 YEARS** IN THE TRAVEL INDUSTRY



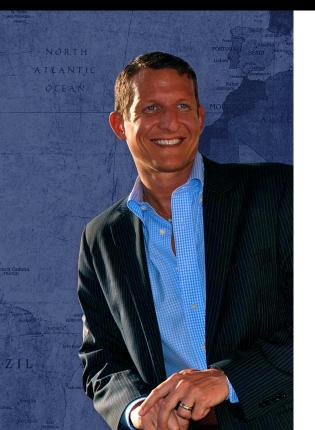
With over **50 years in the travel industry** and over **275 million dollars in sales**, Montecito Village Travel has evolved into a powerful host agency for Independent Contractors as well as Partner Agencies. It is uniquely poised in size and focus to know you personally and to provide you with the services you need for success.

Your success is enhanced by access to the **latest marketing innovations**, the newest **travel technologies** and the benefits of our strong relationships with both **Virtuoso** and **FROSCH**.

## TAKE YOUR EXCLUSIVITY TO THE NEXT LEVEL

#### VIRTUOSO & FROSCH BENEFITS | SUPPLIER REPUTATION & ACCESS

MAINTAIN YOUR IDENTITY, REDUCE YOUR OVERHEAD & INCREASE YOUR PROFITABILITY



Working as an independent contractor for Montecito Village Travel has been nothing but a pleasure. Their connections within the industry and the constant support they provide on a daily basis, while also allowing you to be completely independent, cannot be found anywhere else.

John Oberacker Eden for Your World | edenforyourworld.com

## HOSTING SOLUTIONS FOCUSED ON YOUR SUCCESS

#### INDEPENDENT CONTRACTOR BENEFITS:

- No start-up fees
- High commissions
- Transparent accounting
- Personalized orientation & educational opportunities
- Exclusive hotel programs
- Benefits of both Virtuoso & FROSCH
- YTC360 dashboard
  - Supplier Access
  - Invoicing Tools
  - Commission tracking & chasing software

- Air options (GDS and non-GDS)
  - Apollo, Worldspan, Sabre, Amadeus
  - YTC AirDesk
  - BookYTC (online booking tool)
  - Upfront commissions on many air carriers
- Corporate travel tools
  - QC, Corp Reports, After-hours, corporate online booking tools and more
- Advisors with sub-agents welcome

### PARTNER AGENCY BENEFITS:

- Your identity remains intact
  - We operate in the background
- High commission and revenue streams
- Travel software/products
- Reduced overhead
  - no ARC bond, GDS Fees or Consortia fees
- Time to spend on your business
  - no ARC reporting, payroll or accounting duties
- Agency profit and loss accounting
- Personalized agreements
- Transition training and assistance

### CALL TODAY



#### LARGE ENOUGH TO MATTER SMALL ENOUGH TO CARE

(805) 456-2545 hello@montecitovillagetravel.com













In starting our travel business, we interviewed many host agencies and Montecito Village Travel was the clear choice! Montecito Village Travel's affiliations and preferred partnerships have allowed us to maximize our commissions and add value to our clients. The commission structure is very generous allowing our business to thrive. The operations support is fantastic providing everything from CRM to Accounting and Air Desk along with guidance as desired. While we are trusted to run our business with complete autonomy, we appreciate being treated as if we are part of a family who is always encouraging and supportive.

#### Julie and Jim Welch Amaze Travel | amazetravel.com



I began my travel career in 1985 and have worked with Montecito Village Travel as an agent, a manager and since 2004 as an independent contractor. Montecito Village Travel offers a wealth of services that I can depend on: accurate accounting, fast and efficient tech support, innovative marketing ideas and access to higher commissions from a vast array of vendors. Whether you're a leisure or corporate agent, you will find the support and tools you need to be successful in this ever-changing industry.

Karen Ensign Independent Contractor





Montecito Village Travel 3329 State Street Santa Barbara, CA 93105